

Condensed Consolidated Interim Financial Statements

BRP Inc.

For the three and six-month periods ended July 31, 2015 and 2014

CONDENSED CONSOLIDATED INTERIM STATEMENTS OF NET INCOME

[Unaudited] [in millions of Canadian dollars, except per share data]

| | | Three-month pe | riods ended | Six-month p | eriods ended |
|--|-------|----------------|-------------|-------------|--------------|
| | | July 31, | July 31, | July 31, | July 31, |
| | Notes | 2015 | 2014 | 2015 | 2014 |
| Revenues | | \$ 812.1 | \$ 780.0 | \$ 1,710.2 | \$ 1,538.6 |
| Cost of sales | | 642.7 | 637.1 | 1,327.9 | 1,222.3 |
| Gross profit | | 169.4 | 142.9 | 382.3 | 316.3 |
| Operating expenses | | | | | |
| Selling and marketing | | 63.6 | 66.0 | 138.4 | 133.3 |
| Research and development | | 38.8 | 36.3 | 78.5 | 77.9 |
| General and administrative | | 37.2 | 35.2 | 68.0 | 72.0 |
| Other operating expenses | 12 | 7.5 | 1.8 | 11.3 | 1.1 |
| Total operating expenses | | 147.1 | 139.3 | 296.2 | 284.3 |
| Operating income | | 22.3 | 3.6 | 86.1 | 32.0 |
| Financing costs | 13 | 15.8 | 14.9 | 30.4 | 29.0 |
| Financing income | 13 | (0.8) | (0.6) | (1.6) | (1.1) |
| Foreign exchange (gain) loss on | | | | | |
| long-term debt | | 71.6 | (5.1) | 25.6 | (17.4) |
| Income (loss) before income taxes | | (64.3) | (5.6) | 31.7 | 21.5 |
| Income taxes expense (recovery) | 14 | 4.0 | (2.0) | 16.9 | (2.9) |
| Net income (loss) | | \$ (68.3) | \$ (3.6) | \$ 14.8 | \$ 24.4 |
| Attributable to shareholders | | \$ (68.3) | \$ (3.5) | \$ 14.8 | \$ 24.5 |
| Attributable to non-controlling interest | | — | (0.1) | — | (0.1) |
| Basic earnings (loss) per share | 11 | (0.58) | (0.03) | 0.13 | 0.21 |
| Diluted earnings (loss) per share | 11 | (0.58) | (0.03) | 0.12 | 0.21 |



CONDENSED CONSOLIDATED INTERIM STATEMENTS OF **COMPREHENSIVE INCOME**

[Unaudited] [in millions of Canadian dollars]

| | Three-month pe | riods ended | Six-month periods ended | |
|--|------------------|------------------|-------------------------|------------------|
| | July 31, 2015 | July 31, 2014 | July 31, 2015 | July 31, 2014 |
| Net income (loss) | \$ (68.3) | \$ (3.6) | \$ 14.8 | \$ 24.4 |
| Other comprehensive income (loss) | | | | |
| Items that will be reclassified subsequently to net income | | | | |
| Net changes in fair value of derivatives designated as cash flow hedges | 1.7 | 1.1 | 2.4 | (1.2) |
| Net changes in unrealized gain (loss) on translation | | | | () |
| of foreign operations | 14.1 | (8.8) | (5.3) | (6.5) |
| Income taxes (expense) recovery | (0.3) | (0.2) | (0.5) | 0.4 |
| | 15.5 | (7.9) | (3.4) | (7.3) |
| Items that will not be reclassified subsequently to net income Actuarial gains (losses) on defined benefit pension | | | | |
| plan | 17.7 | (24.1) | 39.9 | (32.6) |
| Income taxes (expense) recovery | (4.5) | 6.4 | (10.6) | 8.6 |
| | 13.2 | (17.7) | 29.3 | (24.0) |
| Total other comprehensive income (loss) | 28.7 | (25.6) | 25.9 | (31.3) |
| Total comprehensive income (loss) | \$ (39.6) | \$ (29.2) | \$ 40.7 | \$ (6.9) |
| Attributable to shareholders | \$ (39.9) | \$ (29.1) | \$ 40.6 | \$ (6.8) |
| Attributable to non-controlling interest | 0.3 | (0.1) | 0.1 | (0.1) |



CONDENSED CONSOLIDATED INTERIM STATEMENTS OF **FINANCIAL POSITION**

[Unaudited] [in millions of Canadian dollars] As at

| | Notes | July 31, 2015 | January 31, 2015 |
|--|-------|------------------|---------------------|
| Cash | | \$ 157.1 | \$ 232.0 |
| Trade and other receivables | | 178.2 | 306.8 |
| Income taxes and investment tax credits receivable | | 32.5 | 27.0 |
| Other financial assets | 4 | 9.1 | 19.3 |
| Inventories | 5 | 680.1 | 630.2 |
| Other current assets | | 14.7 | 14.7 |
| Total current assets | | 1,071.7 | 1,230.0 |
| Investment tax credits receivable | | 60.7 | 57.6 |
| Other financial assets | 4 | 20.3 | 20.3 |
| Property, plant and equipment | • | 621.8 | 586.9 |
| Intangible assets | | 337.4 | 336.5 |
| Deferred income taxes | | 110.5 | 114.5 |
| Other non-current assets | | 1.1 | 2.1 |
| Total non-current assets | | 1,151.8 | 1,117.9 |
| Total assets | | \$ 2,223.5 | \$ 2,347.9 |
| Revolving credit facilities and bank overdraft | | \$ 6.1 | \$ — |
| Trade payables and accruals | | 549.5 | 678.4 |
| Provisions | 6 | 126.2 | 150.9 |
| Other financial liabilities | 7 | 91.1 | 71.7 |
| Income taxes payable | | 24.0 | 19.3 |
| Current portion of long-term debt | 8 | 12.6 | 11.3 |
| Other current liabilities | | 6.4 | 6.6 |
| Total current liabilities | | 815.9 | 938.2 |
| Long-term debt | 8 | 1,049.1 | 1,024.2 |
| Provisions | 6 | 81.4 | 69.1 |
| Other financial liabilities | 7 | 30.7 | 34.5 |
| Employee future benefit liabilities | | 230.1 | 267.5 |
| Deferred income taxes | | 25.0 | 17.7 |
| Other non-current liabilities | | 22.4 | 23.6 |
| Total non-current liabilities | | 1,438.7 | 1,436.6 |
| Total liabilities | | 2,254.6 | 2,374.8 |
| Deficit | | (31.1) | (26.9) |
| Total liabilities and deficit | | \$ 2,223.5 | \$ 2,347.9 |



CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY

[Unaudited] [in millions of Canadian dollars]

For the six-month period ended July 31, 2015

| | Attrib | uted to sh | areholders | | | | |
|----------|---|---|---|--|--|--|--|
| | Contributed surplus | Retained losses | Translation of foreign operations | Cash- flow hedges | Total | Non- controlling interests | Total deficit |
| \$ 361.9 | \$ 16.4 | \$ (418.8) | \$ 13.1 | \$ (2.2) | \$ (29.6) | \$ 2.7 | \$ (26.9) |
| _ | _ | 14.8 | _ | _ | 14.8 | _ | 14.8 |
| _ | | 29.3 | (5.4) | 1.9 | 25.8 | 0.1 | 25.9 |
| _ | — | 44.1 | (5.4) | 1.9 | 40.6 | 0.1 | 40.7 |
| 2.6 | (1.1) | — | — | — | 1.5 | — | 1.5 |
| (10.9) | — | (23.2) | — | | (34.1) | _ | (34.1) |
| _ | (16.9) | _ | _ | _ | (16.9) | _ | (16.9) |
| _ | 3.9 ^[a] | I | _ | _ | 3.9 | _ | 3.9 |
| _ | — | _ | _ | _ | _ | 0.7 | 0.7 |
| \$ 353.6 | \$ 2.3 | \$ (397.9) | \$ 7.7 | \$ (0.3) | \$ (34.6) | \$ 3.5 | \$ (31.1) |
| | <u>stock</u> <u>361.9</u> <u>-</u> 2.6 (10.9) <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> | Capital Contributed Stock surplus \$ 361.9 \$ 16.4 — — — — 2.6 (1.1) (10.9) — — (16.9) — 3.9 | Capital Contributed Stock Retained losses \$ 361.9 \$ 16.4 \$ (418.8) — — 14.8 — — 29.3 — — 44.1 2.6 (1.1) — (10.9) — (23.2) — 3.9 ^[a] — — — | Capital Contributed Stock Retained surplus of foreign operations \$ 361.9 \$ 16.4 \$ (418.8) \$ 13.1 - - 14.8 - - - 29.3 (5.4) - - 44.1 (5.4) 2.6 (1.1) - - (10.9) - (23.2) - - 3.9 [a] - - - - - | Capital Contributed Stock Retained surplus Translation losses Cash- of foreign operations hedges \$ 361.9 \$ 16.4 \$ (418.8) \$ 13.1 \$ (2.2) - - 14.8 - - - - 29.3 (5.4) 1.9 2.6 (1.1) - - - (10.9) - (23.2) - - - 3.9 [a] - - - | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ |

^[a] Includes \$0.1 million of income taxes recovery.

For the six-month period ended July 31, 2014

| | | Attributed to shareholders | | | | | _ | |
|-----------------------------------|------------------|----------------------------|--------------------|---|-------------------------|-----------|----------------------------------|------------------|
| | Capital Stock | Contributed surplus | Retained losses | Translation of foreign operations | Cash- flow hedges | Total | Non- controlling interests | Total deficit |
| Balance as at January 31, 2014 | \$ 360.4 | \$ 11.3 | \$ (428.7) | \$ 14.4 | \$ (0.5) | \$ (43.1) | \$ 2.3 | \$ (40.8) |
| Net income (loss) | _ | _ | 24.5 | _ | _ | 24.5 | (0.1) | 24.4 |
| Other comprehensive loss | — | | (24.0) | (6.5) | (0.8) | (31.3) | _ | (31.3) |
| Total comprehensive income (loss) | _ | _ | 0.5 | (6.5) | (0.8) | (6.8) | (0.1) | (6.9) |
| Issuance of subordinate shares | 1.0 | (0.6) | | _ | _ | 0.4 | _ | 0.4 |
| Stock-based compensation | | 2.5 | — | _ | — | 2.5 | | 2.5 |
| Balance as at July 31, 2014 | \$ 361.4 | \$ 13.2 | \$ (428.2) | \$ 7.9 | \$ (1.3) | \$ (47.0) | \$ 2.2 | \$ (44.8) |



CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH **FLOWS**

[Unaudited] [in millions of Canadian dollars]

| | | Six-month pe | riods ended |
|--|-------|--------------|-------------|
| | | July 31, | July 31, |
| CASH FLOWS FROM: | Notes | 2015 | 2014 |
| OPERATING ACTIVITIES | | | |
| Net income | | \$ 14.8 | \$ 24.4 |
| Non-cash and non-operating items: | | | |
| Depreciation expense | | 57.5 | 54.1 |
| Income taxes expense (recovery) | 14 | 16.9 | (2.9) |
| Foreign exchange (gain) loss on long-term debt | | 25.6 | (17.4) |
| Interest expense | 13 | 26.2 | 24.1 |
| Other | | 15.4 | 6.9 |
| Cash flows generated from operations before changes in working capital | | 156.4 | 89.2 |
| Changes in working capital: | | | |
| Decrease in trade and other receivables | | 122.0 | 74.0 |
| Increase in inventories | | (50.2) | (61.6) |
| Increase in other assets | | (6.7) | (2.9) |
| Decrease in trade payables and accruals | | (128.5) | (86.5) |
| Decrease in other financial liabilities | | (3.5) | (11.4) |
| Increase (decrease) provisions | | (14.8) | 3.6 |
| Decrease in other liabilities | | (0.3) | (5.0) |
| Cash flows generated from (used in) operations | | 74.4 | (0.6) |
| Income taxes paid, net of refunds | | (11.2) | (11.4) |
| Net cash flows generated from (used in) operating activities | | 63.2 | (12.0) |
| INVESTING ACTIVITIES | | | |
| Additions to property, plant and equipment | | (80.7) | (51.3) |
| Additions to intangible assets | | (8.3) | (6.8) |
| Proceeds on disposal of property, plant and equipment | | 0.2 | (0.0) |
| Other | | (0.2) | 0.1 |
| | | 4 1 | (59.0) |
| Net cash flows used in investing activities | | (89.0) | (58.0) |
| FINANCING ACTIVITIES | | | |
| Increase in revolving credit facilities and bank overdraft | | 6.1 | 31.4 |
| Issuance of long-term debt | 8 | 2.1 | 11.4 |
| Long-term debt amendment fees | 8 | (1.2) | |
| Repayment of long-term debt | | (6.0) | (3.1) |
| Interest paid | | (21.5) | (19.7) |
| Issuance of subordinate voting shares | | 1.5 | 0.4 |
| Repurchase of subordinate voting shares | | (32.4) | _ |
| Other | | 0.5 | (0.4) |
| Net cash flows generated from (used in) financing activities | | (50.9) | 20.0 |
| Effect of exchange rate changes on cash | | 1.8 | (3.3) |
| Net decrease in cash | | (74.9) | (53.3) |
| Cash at beginning of year | | 232.0 | 75.4 |
| Cash at the end of period | | \$ 157.1 | \$ 22.1 |



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

1. NATURE OF OPERATIONS

BRP Inc. ("BRP" or the "Company") is incorporated under the laws of Canada. BRP's multiple voting shares are owned by Beaudier Inc. and 4338618 Canada Inc. (collectively, "Beaudier group"), Bain Capital Luxembourg Investments S.à r.l. ("Bain Capital") and La Caisse de dépôt et placement du Québec ("CDPQ"), (collectively, the "Principal Shareholders") whereas BRP's subordinate voting shares are listed on the Toronto Stock Exchange under the symbol DOO.

BRP and its subsidiaries design, develop, manufacture and sell year-round products consisting of allterrain vehicles, side-by-side vehicles and roadsters, seasonal products consisting of snowmobiles and personal watercraft and propulsion systems consisting of engines for outboard and jet boats, karts, motorcycles and recreational aircraft. Additionally, the Company supports its lines of products with a dedicated parts, accessories, clothing and other services business. The Company's products are sold mainly through a network of independent dealers, independent distributors and to original equipment manufacturers. The Company distributes its products worldwide and manufactures them in Canada, Mexico, Austria, the United States and Finland.

The Company's headquarters is located at 726 Saint-Joseph Street, Valcourt, Québec, J0E 2L0.

2. BASIS OF PRESENTATION

The unaudited condensed consolidated interim financial statements as at July 31, 2015 have been prepared using accounting policies consistent with International Financial Reporting Standards ("IFRS") and in accordance with *IAS 34 "Interim Financial Reporting*". These interim financial statements have been prepared on a condensed form in accordance with IAS 34. The condensed consolidated interim financial statements as at July 31, 2015 follow the same accounting policies than the consolidated financial statements as at January 31, 2015, except for the adoption of an amendment of IFRS as described below in note 2.

These condensed consolidated interim financial statements should be read in conjunction with the audited consolidated annual financial statements as at January 31, 2015.

These condensed consolidated interim financial statements include the financial statements of BRP and its subsidiaries. BRP controls all of its subsidiaries by wholly owned voting equity interests (except for Regionales Innovations Centrum GmbH in Austria for which a non-controlling interest of 25% is recorded upon consolidation and, since February 1st, 2015, BRP Commerce & Trade Co. Ltd in China for which a non-controlling interest of 20% is recorded upon consolidation). All inter-company transactions and balances have been eliminated upon consolidation.

The Company's revenues and operating income experience substantial fluctuations from quarter to quarter. In general, wholesale of the Company's products are highest in the period immediately preceding and during their particular season of use. However, the mix of product sales may vary considerably from time to time as a result of changes in seasonal and geographic demand, the introduction of new products and models and production scheduling for particular types of products.

On September 10, 2015, the Board of Directors of the Company approved these condensed consolidated interim financial statements for the three and six-month periods ended July 31, 2015 and 2014.



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

2. BASIS OF PRESENTATION [CONTINUED]

Amendment adopted

IAS 19 Employee benefits

On February 1st, 2015, the Company adopted the amendment to *IAS 19 "Employee benefits*" which clarifies the accounting for contributions from employees to defined benefit plans. The adoption of this amendment had no impact on the Company's condensed consolidated interim financial statements.

3. FUTURE ACCOUNTING CHANGES

In July 2014, the International Accounting Standards Board's ("IASB") published the final version of *IFRS 9 "Financial Instruments*" which introduced new classification requirements, new measurement requirements and a new hedge accounting model. The final version of the Standard replaces earlier versions of IFRS 9 and completes the IASB project to replace *IAS 39 "Financial Instruments: Recognition and Measurement"*. The effective date of IFRS 9 for the Company is February 1st, 2018. The Company is currently assessing the impact on its consolidated financial statements of this new pronouncement.

On May 28, 2014, the IASB issued *IFRS 15 "Revenue from Contracts with Customers"*. The objective of this standard is to establish a single comprehensive model for entities to be used in accounting for revenue arising from contracts with customers. Following a decision from the IASB, the effective date of IFRS 15 for the Company has been postponed from February 1st, 2017 to February 1st, 2018. The Company is currently assessing the impact on its consolidated financial statements of this new pronouncement.

The IASB issued other standards or amendment to existing standards which are not expected to have a significant impact on the Company's financial statements.

4. OTHER FINANCIAL ASSETS

The Company's other financial assets were as follows, as at:

| | July 31, 2015 | January 31, 2015 |
|---------------------------------------|------------------|---------------------|
| Restricted investments ^[a] | \$ 16.1 | \$ 17.2 |
| Derivative financial instruments | 5.6 | 15.1 |
| Other | 7.7 | 7.3 |
| Total other financial assets | \$ 29.4 | \$ 39.6 |
| Current | 9.1 | 19.3 |
| Non-current | 20.3 | 20.3 |
| Total other financial assets | \$ 29.4 | \$ 39.6 |

^[a] The restricted investments are publicly traded bonds that can only be used for severance payments and pension costs associated with Austrian pension plans, and are not available for general corporate use.

The non-current portion is mainly attributable to the restricted investments.



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

5. INVENTORIES

The Company's inventories were as follows, as at:

| | July 31, | January 31, |
|--------------------------------|----------|-------------|
| | 2015 | 2015 |
| Materials and work in progress | \$ 266.8 | \$ 278.1 |
| Finished products | 237.2 | 205.6 |
| Parts and accessories | 176.1 | 146.5 |
| Total inventories | \$ 680.1 | \$ 630.2 |

The Company recognized in the condensed consolidated interim statements of net income during the three and six-month periods ended July 31, 2015, a write-down on inventories of \$2.0 million and \$3.6 million respectively (\$1.4 million and \$3.8 million respectively during the three and six-month periods ended July 31, 2014).

6. PROVISIONS

The Company's provisions were as follows, as at:

| | July 31, 2015 | January 31, 2015 | |
|------------------|------------------|---------------------|--|
| Product-related | \$ 182.5 | \$ 189.4 | |
| Restructuring | 6.3 | 7.3 | |
| Other | 18.8 | 23.3 | |
| Total provisions | \$ 207.6 | \$ 220.0 | |
| Current | 126.2 | 150.9 | |
| Non-current | 81.4 | 69.1 | |
| Total provisions | \$ 207.6 | \$ 220.0 | |

Product-related provisions include provisions for regular and extended warranty coverage on products sold, product liability provisions and provisions related to sales programs offered by the Company to its independent dealers, distributors or customers in order to support the retail activity.

The non-current portion of provisions is mainly attributable to product-related provisions.

The changes in provisions were as follows:

| | Product-related | Restructuring | Other | Total |
|--|-----------------|---------------|---------|----------|
| Balance as at January 31, 2015 | \$ 189.4 | \$ 7.3 | \$ 23.3 | \$ 220.0 |
| Expensed during the period | 169.4 | — | 8.1 | 177.5 |
| Paid during the period | (171.9) | (1.1) | (10.2) | (183.2) |
| Reversed during the period | (6.8) | — | (2.2) | (9.0) |
| Effect of foreign currency exchange rate changes | 3.0 | 0.1 | (0.2) | 2.9 |
| Unwinding of discount and effect of changes in | | | | |
| discounting estimates | (0.6) | _ | — | (0.6) |
| Balance as at July 31, 2015 | \$ 182.5 | \$ 6.3 | \$ 18.8 | \$ 207.6 |



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

7. OTHER FINANCIAL LIABILITIES

The Company's other financial liabilities were as follows, as at:

| | July 31, 2015 | January 31, 2015 |
|---|------------------|---------------------|
| Dealer holdback programs and customers deposits | \$ 66.8 | \$ 64.5 |
| Due to Bombardier Inc. | 22.3 | 22.1 |
| Derivative financial instruments | 3.4 | 4.2 |
| Due to a pension management company | 8.4 | 12.0 |
| Financial liability related to NCIB (Note 9) | 16.9 | _ |
| Other | 4.0 | 3.4 |
| Total other financial liabilities | \$ 121.8 | \$ 106.2 |
| Current | 91.1 | 71.7 |
| Non-current | 30.7 | 34.5 |
| Total other financial liabilities | \$ 121.8 | \$ 106.2 |

The non-current portion is mainly comprised of the amounts due to a pension management company and to Bombardier Inc. in connection with indemnification related to income taxes.

8. LONG-TERM DEBT

As at July 31, 2015 and January 31, 2015, the maturity dates, interest rates, outstanding nominal amounts and carrying amounts of long-term debt were as follows:

| | | | | Ju | ly 31, 2015 |
|---------------------------|------------------------|----------------|----------------|----------------|---------------------------|
| | | Contractual | Effective | Outstanding | Carrying |
| | Maturity date | interest rate | interest rate | nominal amount | amount |
| Term Facility | Jan. 2019 | 3.75% | 4.66% | U.S. \$792.0 | \$ 1,010.8 ^[a] |
| Term Loans | Dec. 2015 to Mar. 2020 | 0.98% to 2.17% | 0.98% to 8.60% | | 39.0 |
| Finance lease liabilities | Jan. 2018 to Jan. 2024 | 8.00% | 8.00% | \$ 15.9 | 11.9 |
| Total long-term debt | | | | | \$ 1,061.7 |
| Current | | | | | 12.6 |
| Non-current | | | | | 1,049.1 |
| Total long-term debt | | | | | \$ 1,061.7 |
| [2] | | | | | |

^[a] Net of unamortized transaction costs of \$22.5 million.

| | | | | Janua | ry 31, 2015 |
|---------------------------|------------------------|----------------|----------------|----------------|-------------------------|
| | | Contractual | Effective | Outstanding | Carrying |
| | Maturity date | interest rate | interest rate | nominal amount | amount |
| Term Facility | Jan. 2019 | 4.00% | 4.86% | U.S. \$792.0 | \$ 982.7 ^[a] |
| Term Loans | Dec. 2015 to Dec. 2019 | 1.05% to 2.13% | 1.05% to 8.60% | Euro 31.0 | 40.8 |
| Finance lease liabilities | Jan. 2018 to Jan. 2024 | 8.00% | 8.00% | \$ 16.2 | 12.0 |
| Total long-term debt | | | | | \$ 1,035.5 |
| Current | | | | | 11.3 |
| Non-current | | | | | 1,024.2 |
| Total long-term debt | | | | | \$ 1,035.5 |

^[a] Net of unamortized transaction costs of \$24.5 million.



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

8. LONG-TERM DEBT [CONTINUED]

a) Term Facility

During the three-month period ended July 31, 2015, the Company amended its U.S. \$1,050.0 million term facility agreement to reduce by 0.25% the interest rate applicable on the outstanding nominal amount of U.S. \$792.0 million. The Company incurred amendment fees of \$1.2 million which are amortized over the expected life of the term facility. All other conditions of the term facility remained unchanged.

Following the amendment, the cost of borrowing under the term facility is as follows:

- (i) LIBOR plus 2.75% per annum, with a LIBOR floor of 1.00%; or
- (ii) U.S. Base Rate plus 1.75%; or
- (iii) U.S. Prime Rate plus 1.75%

Under the term facility, the cost of borrowing in U.S. Base Rate or U.S. Prime Rate cannot be lower than the cost of borrowing in LIBOR.

b) Term Loans

During the six-month period ended July 31, 2015, the Company entered into a term loan agreement at favourable interest rates under an Austrian government program. This program supports research and development projects based on the Company's incurred expenses in Austria. The term loan has a nominal amount of Euro 1.6 million (\$2.1 million) with an interest rate of Euribor three-months plus 1.50% and a maturity date on March 30, 2020. The Company recognized a grant of Euro 0.1 million (\$0.1 million) as a reduction of research and development expenses representing the difference between the fair value of the term loan at inception and the cash received.

During the six-month period ended July 31, 2014, the Company entered into a term loan agreement at favourable interest rates under an Austrian government program. This program supports research and development projects based on the Company's incurred expenses in Austria. The term loan has a nominal amount of Euro 7.5 million (\$11.4 million) with an interest rate of 1.25% until June 30, 2017 and 1.75% from July 1, 2017 to its maturity date on December 31, 2019. The Company recognized a grant of Euro 0.9 million (\$1.4 million) as a reduction of research and development expenses representing the difference between the fair value of the term loan at inception and the cash received.

c) Finance lease liabilities

During the six-month period ended July 31, 2014, the Company entered into finance lease agreements in relation to the outsourcing of the majority of its North American parts, accessories and clothing distribution activity. As at July 31, 2015, the contractual obligations in relation to those assets amounted to \$15.9 million to be settled over a period ending in January 2024.

9. NORMAL COURSE ISSUER BID PROGRAM ("NCIB")

In March 2015, the Company announced its plan to repurchase up to 3,703,442 of its outstanding subordinate voting shares through a NCIB. During the six-month period ended July 31, 2015, the Company repurchased a total of 1,211,500 subordinate voting shares for a total cost of \$34.1 million. Of the total cost, \$10.9 million represents the carrying amount of the shares repurchased and \$23.2 million represents the remaining amount charged to retained losses.



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

9. NORMAL COURSE ISSUER BID PROGRAM ("NCIB") [CONTINUED]

The changes in subordinate voting shares issued and outstanding were as follows:

| | Number of shares | Carrying Amount |
|---------------------------------------|------------------|-----------------|
| Balance as at January 31, 2015 | 39,352,258 | \$ 355.5 |
| Issued upon exercise of stock options | 185,266 | 2.6 |
| Repurchased under the NCIB | (1,211,500) | (10.9) |
| Balance as at July 31, 2015 | 38,326,024 | \$ 347.2 |

As at July 31, 2015, a \$16.9 million financial liability, with a corresponding amount in equity, was recorded in the condensed consolidated interim statements of financial position in relation with the NCIB. This liability represented the value of subordinate voting shares expected to be repurchased by a designated broker under an automatic share purchase plan from August 1st to September 14, 2015. This automatic share purchase plan allows for the purchase of subordinate voting shares under pre-set conditions at times when the Company would ordinarily not be permitted due to regulatory restrictions or self-imposed blackout periods. These subordinate voting shares are included in the outstanding subordinate voting shares as at July 31, 2015.

10. STOCK OPTION PLAN

During the three-month periods ended July 31, 2015 and 2014, the Company granted respectively 611,100 and 772,200 stock options to eligible officers and employees to acquire subordinated voting shares at an average exercise price of \$27.96 and \$26.30 respectively. The fair value of the options at the grant date was respectively \$12.77 and \$13.93. Such stock options are time vesting and 25% of the options will vest on each of the first, second, third and fourth anniversary of the grant. The stock options have a ten-year term at the end of which the options expire.

11. EARNINGS PER SHARE

a) Basic earnings per share

Details of basic earnings per share were as follows:

| | Three-month periods ended | | Six-month periods ende | |
|--|---------------------------|------------------|------------------------|------------------|
| | July 31, 2015 | July 31, 2014 | July 31, 2015 | July 31, 2014 |
| Net income (loss) attributable to shareholders | \$ (68.3) | \$ (3.5) | \$ 14.8 | \$ 24.5 |
| Weighted average number of shares | 117,980,179 | 118,291,151 | 118,177,152 | 118,236,244 |
| Earnings (loss) per share - basic | \$ (0.58) | \$ (0.03) | \$ 0.13 | \$ 0.21 |



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

11. EARNINGS PER SHARE [CONTINUED]

b) Diluted earnings per share

Details of diluted earnings per share were as follows:

| | Three-month periods ended | | Six-month | periods ended |
|---|-------------------------------|------------------------|------------------------|-------------------------------|
| | July 31, 2015 | July 31, 2014 | July 31, 2015 | July 31, 2014 |
| Net income (loss) attributable to shareholders | \$ (68.3) | \$ (3.5) | \$ 14.8 | \$ 24.5 |
| Weighted average number of shares | 117,980,179 | 118,291,151 | 118,177,152 | 118,236,244 |
| Dilutive effect of stock options Weighted average number of diluted shares | <u>559,611</u> 118,539,790 | 638,110 118,929,261 | 503,734 118,680,886 | <u>697,931</u> 118,934,175 |
| Earnings (loss) per share - diluted | \$ (0.58) | \$ (0.03) | \$ 0.12 | \$ 0.21 |

12. OTHER OPERATING EXPENSES

Details of other operating expenses were as follows:

| | Three-month periods ended | | Six-month periods ende | |
|---|---------------------------|------------------|------------------------|------------------|
| | July 31, 2015 | July 31, 2014 | July 31, 2015 | July 31, 2014 |
| Restructuring costs reversal | \$ — | \$ (0.2) | \$ — | \$ (0.6) |
| Reversal of gain from insurance recovery | — | _ | _ | 1.4 |
| Foreign exchange (gain) loss on working capital | | | | |
| elements | 9.2 | 0.3 | 7.3 | (5.7) |
| (Gain) loss on forward exchange contracts | (1.7) | 1.9 | 4.3 | 6.2 |
| Other | — | (0.2) | (0.3) | (0.2) |
| Total | \$ 7.5 | \$ 1.8 | \$ 11.3 | \$ 1.1 |

During the six-month period ended July 31, 2014, the Company revised its estimate related to the payment received from the insurance coverage and reversed in net income \$1.4 million of the gain that was previously recorded in relation with the property, plant and equipment damaged at the Company's research & development centre in Valcourt, Canada during the year ended January 31, 2013.



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited]

[Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

13. FINANCING COSTS AND INCOME

Details of financing costs and financing income were as follows:

| | Three-month periods ended | | ed Six-month periods | |
|---|---------------------------|------------------|----------------------|------------------|
| | July 31, 2015 | July 31, 2014 | July 31, 2015 | July 31, 2014 |
| Interest and amortization of transaction costs on long-term debt | \$ 12.8 | \$ 10.9 | \$ 24.9 | \$ 21.6 |
| Interest and commitment fees on revolving credit facilities | 0.6 | 1.5 | 1.3 | 2.5 |
| Net interest on employee future benefit liabilities | 1.6 | 1.8 | 3.3 | 3.8 |
| Financial guarantee recoveries | — | (0.1) | _ | (0.3) |
| Unwinding of discount of provisions | 0.3 | 0.2 | 0.4 | 0.4 |
| Other | 0.5 | 0.6 | 0.5 | 1.0 |
| Financing costs | 15.8 | 14.9 | 30.4 | 29.0 |
| Financing income | (0.8) | (0.6) | (1.6) | (1.1) |
| Total | \$ 15.0 | \$ 14.3 | \$ 28.8 | \$ 27.9 |

14. INCOME TAXES

Details of income taxes expense (recovery) were as follows:

| | Three-month periods ended | | Six-month periods ende | |
|--|---------------------------|------------------|------------------------|------------------|
| | July 31, 2015 | July 31, 2014 | July 31, 2015 | July 31, 2014 |
| Current income taxes expense | | | | |
| Related to current year | \$ (1.3) | \$ 3.0 | \$ 12.7 | \$ 8.4 |
| Related to prior years | 2.7 | 0.5 | 2.5 | 1.0 |
| | 1.4 | 3.5 | 15.2 | 9.4 |
| Deferred income taxes expense (recovery) | | | | |
| Temporary differences | (7.1) | (4.8) | (1.3) | (10.1) |
| Effect of income tax rate changes on deferred | | | | |
| income taxes | (0.2) | _ | (0.5) | 0.2 |
| Increase (decrease) in unrecognized tax benefits | 9.9 | (0.7) | 3.5 | (2.4) |
| | 2.6 | (5.5) | 1.7 | (12.3) |
| Income taxes expense (recovery) | \$ 4.0 | \$ (2.0) | \$ 16.9 | \$ (2.9) |

NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

14. INCOME TAXES [CONTINUED]

The reconciliation of income taxes computed at the Canadian statutory rates to income taxes expense (recovery) recorded was as follows:

| | Three-month periods ended | | Six-mont | h periods ended |
|--|---------------------------|------------------|------------------|------------------|
| | July 31, 2015 | July 31, 2014 | July 31, 2015 | July 31, 2014 |
| Income taxes calculated at statutory rates Increase (decrease) resulting from: | \$ (17.3) 26.9% | \$ (1.5) 26.9% | \$ 8.5 26.9% | \$ 5.8 26.9% |
| Income tax rate differential of foreign subsidiaries | 1.0 | (0.9) | _ | (2.9) |
| Effect of income tax rate changes on deferred income taxes Increase (decrease) in unrecognized tax | (0.2) | _ | (0.5) | 0.2 |
| benefits | 9.9 | (0.7) | 3.5 | (2.4) |
| Recognition of income taxes on foreign currency translation | (0.3) | 0.2 | 0.4 | 0.6 |
| Permanent differences [a] | 9.8 | _ | 3.8 | (2.9) |
| Other | 1.1 | 0.9 | 1.2 | (1.3) |
| Income taxes expense (recovery) | \$ 4.0 | \$ (2.0) | \$ 16.9 | \$ (2.9) |

^[a] The permanent differences result mainly from the foreign exchange (gain) loss on the long-term debt denominated in U.S. dollars.

15. FINANCIAL INSTRUMENTS

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair values of the Company's financial instruments take into account the credit risk embedded in the instrument. For financial assets, the credit risk of the counterparty is considered whereas for financial liabilities, the Company's credit risk is considered.

In order to determine the fair value of its financial instruments, the Company uses, when active markets exist, quoted prices from these markets ("Level 1" fair value). When public quotations are not available in the market, fair values are determined using valuation techniques. When inputs used in the valuation techniques are only inputs directly and indirectly observable in the marketplace, fair value is presented as "Level 2" fair value. If fair value is assessed using inputs that require considerable judgment from the Company in interpreting market data and developing estimates, fair value is presented as "Level 3" fair value, the use of different assumptions and/or estimation methodologies may have a material effect on the estimated fair values.



NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six-month periods ended July 31, 2015 and 2014 [Unaudited] [Tabular figures are in millions of Canadian dollars, unless otherwise indicated]

15. FINANCIAL INSTRUMENTS [CONTINUED]

The fair value, fair value level and carrying amount of restricted investments, derivative financial instruments and long-term debt were as follows:

| 5 | | As | s at July 31, 2015 |
|--|------------------|-----------------|--------------------|
| | Fair value level | Carrying amount | Fair value |
| Restricted investments (Note 4) | Level 2 | \$ 16.1 | \$ 16.1 |
| Derivative financial instruments | | | |
| Forward exchange contracts | | | |
| Favourable (Note 4) | | \$ 5.6 | \$ 5.6 |
| (Unfavourable) (Note 7) | | (1.0) | (1.0) |
| Inflation rate swap (Note 7) | | (2.4) | (2.4) |
| | Level 2 | \$ 2.2 | \$ 2.2 |
| Long-term debt (including current portion) | | | |
| Term Facility (Note 8) | Level 1 | \$ (1,010.8) | \$ (1,038.5) |
| Term Loans (Note 8) | Level 2 | (39.0) | (41.7) |
| | | \$ (1,049.8) | \$ (1,080.2) |

For cash, trade and other receivables, revolving credit facilities and bank overdraft, trade payables and accruals, dealer holdback programs and customer deposits, the carrying amounts reported on the condensed consolidated interim statements of financial position or in the notes approximate the fair values of these items due to their short-term nature.

